

Qualifying Business

The bonus pays \$200 for five North Dakota Mutual of Omaha Insurance Company Medicare supplement new business applications submitted from **May 25 through June 25** and issued by July 25, 2021. Payouts will occur in August 2021. (Excludes internal/affiliate conversions.)

Eligibility

You are eligible to earn a cash payout on Medicare supplement business you place as a broker producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers).

Things to Keep in Mind

- Offer valid for new business Medicare supplement applications as described above. The maximum award is \$200.
- Eligible participant will receive half credit for a split case.
- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason.
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliate at the time of the award.
- You must be in good standing with Mutual of Omaha's Regulatory Affairs at the time of the award.
- No substitution for, or transfer of the award, will be allowed.
- Policy must be in force at time payment occurs.
- The costs of the award will be reported to you as taxable income on IRS Form 1099.

Seven GREAT Reasons to Choose Us

10% household discount to further lower rates

No policy fee

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Plan N for those who are used to costsharing plans such as employers' health insurance or Medicare Advantage.

Med Supp e-App for error-free and complete applications

Fast underwriting (10 minutes from e-App to underwriter; decision in less than three days)

Talk directly with your underwriter

Marketing Credits to build your business (minimum five issued apps in a month)

