

## **Qualifying Business**

The bonus pays \$200 for five California United World Life Insurance Company Medicare supplement new business applications submitted from May 25 through June 25 and issued by July 25, 2021. Payouts will occur in August 2021. (Excludes internal/affiliate conversions.)

## Eligibility

You are eligible to earn a cash payout on Medicare supplement business you place as a broker producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers).

## Things to Keep in Mind

- Offer valid for new business Medicare supplement applications as described above. The maximum award is \$200.
- Eligible participant will receive half credit for a split case.
- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason.
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliate at the time of the award.
- You must be in good standing with Mutual of Omaha's Regulatory Affairs at the time of the award.
- No substitution for, or transfer of the award, will be allowed.
- Policy must be in force at time payment occurs.
- The costs of the award will be reported to you as taxable income on IRS Form 1099.

