Email signature update for Aetna Quote and Enroll

We've updated our email signature process to make it even easier for you.

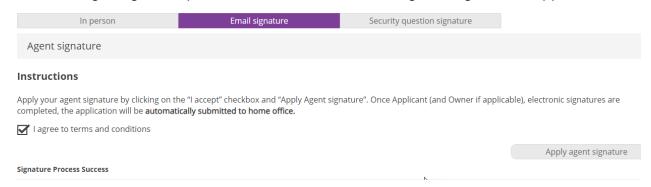
New 4-step email signature process

- **Step 1:** Apply agent signature within Aetna Quote & Enroll (eApp tool)
- Step 2: Enter applicant's email address and click "send to applicant(s) for signature"
- **Step 3:** Applicant will receive an email to review and sign the application
- **Step 4:** Application will be automatically submitted to the home office. No further action is needed from the agent or applicant.



Step 1: Agent applies signature within Aetna Quote & Enroll (eApp tool)

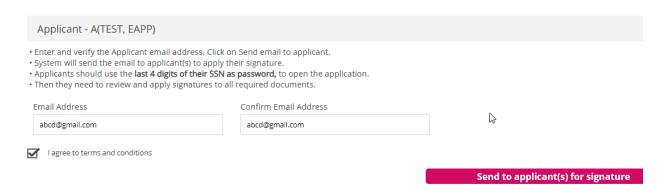
- Start signature process and select "Email signature"
- Read instructions and agree to the terms and conditions
- Click "Apply agent signature"
- The message "Signature process success" indicates the agent's signature is applied



Step 2: Enter applicant's email address and click "send to applicant(s) for signature"

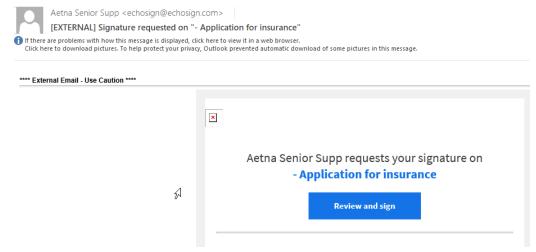
- Enter applicant email address and confirm email address
- Read instructions and agree to the terms and conditions
- Click "Send to applicant(s) for signature"

 In the case of multiple applicants/owners, you'll need to enter the email addresses of all parties, then click "Send to applicant(s) for signature"



Step 3: Applicant will receive an email to review and sign the application

 Your client will receive an email from Adobe, our e-signature partner <u>echosign@echosign.com</u> with subject "Signature requested on - Application for insurance"



- · Applicant clicks on "Review and Sign"
- Applicant must enter a password (the last 4 digits of their SSN)
- Applicant can review and sign the application PDF
- Once signature is completed, applicant(s) will receive email from <u>echosign@echosign.com</u>, with subject – "Completed: - Application for insurance". (Applicant will have option to download the application from there)
- This email indicates signature process is complete and the application has been sent to Aetna

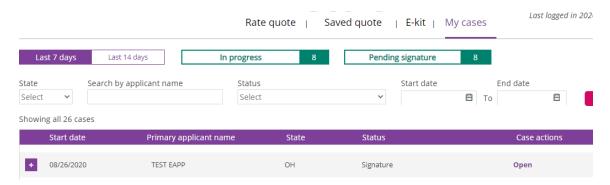
Step 4:

- When applicant(s) complete signature, the application will be submitted to the home
 office.
- **NOTE:** In the case of multiple applicants, applicant-A will receive the email first. Once signature is completed by applicant-A, applicant-B will receive an email. When both applicants complete signature, application will be submitted to the home office.
- No further action is needed from the agent or applicant.

Frequently Asked Questions

How do I know that my client received the application?

In the Aetna Quote & Enroll tool, go to "My Cases." You can see your application in "Signature" status. This indicates that we sent the application to your client. Note that sometimes there may be a delay in your client receiving the email.



How do I know if Aetna received my client's application?

There are multiple ways you see the status of your application:

1. "My Cases" on Aetna Quote and Enroll

- a. Go to "My Cases"; click on "Open" and you can see the submission status and the policy-number.
- b. If application qualifies for quick decision Underwriting, you will see the decision there.



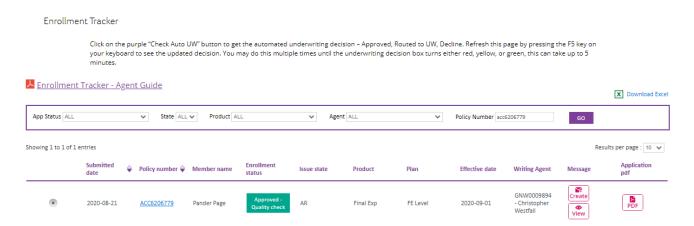
2. Email alerts

- a. Sign up for our "application submission alert" on **AetnaSeniorProducts.com**, under "Alerts and Settings" on the main page of the website
- b. Once we receive your client's application, you will get an email notification instantly



3. Enrollment tracker

a. Login to **AetnaSeniorProducts.com**. You can check the policy number listed on the "Enrollment Tracker" link on the main page of the website



Will I be able to resend the application to my client (for example: if my client cannot find the first email that I sent)?

If the applicant has not completed the signature and sent it to the home office, you can cancel an email signature in Aetna Quote and Enroll. You would need to sign the application again and then send it to applicant again.