



UNLOCK THE MAGIC OF THE GOLDEN CITY

You're invited to join us in San Francisco.

Trip

April 20 – 24, 2020

(President's Cabinet will arrive a day earlier.)

Qualification period

January 1 – December 31, 2019

Qualifying products and requirements

Combination of any of these products:

- Medicare Supplement = one-for-one on production
- Final Expense = two-for-one on production
- Complementary = three-for-one on production (Includes Cancer and Heart Attack or Stroke/Plus; Home Care Plus; Hospital Indemnity/Flex; Recovery Care; and Dental, Vision and Hearing.)

MGAs

- \$5,000,000 production = 1 trip
- \$10,000,000 production = 1 extra trip
- \$15,000,000 production = 2 extra trips

Recruiting GAs

- \$1,000,000 production = 1 trip
- \$4,000,000 production = 1 extra trip

Agents

\$175,000 production = 1 trip

President's Cabinet

These contest qualifiers will earn an extra day's stay in San Francisco:

- Top 3 Medicare Supplement agents
- Top 5 total production: MGAs and RGAs
- Top 1 Final Expense: Agent
- Top 3 Cancer and Heart Attack or Stroke/Plus: Agents
- Top 3 complementary products combined: Agents (Does not include Final Expense and Cancer and Heart Attack or Stroke/Plus.)

Companions

Each qualifying winner/trip includes one companion (at least 21 years of age) who can attend the trip at no additional charge.

For all the details and to track your progress, go to aetnaseniorproducts.com (agent side/promotions).

