

# Punta Cana

PARADISE UNDER THE PALMS

2019

Successful sales through 2018 will give you the opportunity to qualify for the 2019 Washington National Sales Celebration at the Paradisus Palma Real Resort in Punta Cana, Dominican Republic, March 3–7, 2019.

Once qualified, you and a guest will be invited to enjoy a five-day stay at the luxurious, all-inclusive paradise under the palms on Bavaro Beach—known as one of the most beautiful beaches in the world. We are ready to celebrate your success seaside!

## NAP QUALIFICATIONS\*

January 1, 2018–December 31, 2018

Agent	Agency/ Manager	Independent partner
\$125,000	\$500,000	\$750,000



# DOMINICAN REPUBLIC

*Save the date:*

**MARCH 3–7, 2019**

See the reverse side for the official rules.

\*Production credits are not issued for annuity business.



# Punta Cana

MARCH 3-7, 2019



## Official rules

- Qualifiers will earn an invitation to the 2019 Washington National Sales Celebration by meeting the minimum qualification criteria.
- This incentive applies to all applications issued and paid between January 1 and December 31, 2018.
- Partners/managers may qualify on personal NAP if they do not qualify with team NAP. Recognition is based on qualification level.
- No cash reimbursements or alternate awards will be made in lieu of attending.
- Policies written on agents' family members do not count toward convention credit.
- Qualification is nontransferable.

## NAP definitions

**LIFE:** First-year paid annualized modal premium (i.e., minimum premium) plus any pour-in premium up to commission target premium on external 1035 exchange money.

**SUPPLEMENTAL HEALTH:** First-year paid annualized modal premium minus not-takens.

*Washington National reserves the right to extend, terminate or modify this incentive program at any time. Agents must be in good standing at the time of the trip, including business persistency at or equal to the national average, and must receive a written invitation to the trip. The incentive applies only to qualifying distribution partners. This is a 1099-taxable event. Any cash awards are 1099-taxable compensation.*

*For agent information only. This material should not be distributed to the public or used in any solicitation.*

*For qualification details, call (888) 266-6002.*

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